Krakow, 14<sup>th</sup> September





## AGM 2022: Agenda

- Chairman's welcome and opening remarks
- Circular resolutions adopted on 21<sup>st</sup> June 2021
- Activity update. Looking ahead
- Financial situation at 31<sup>st</sup> December 2021. Approval of accounts
- Granting of discharge
- Granting of membership
- Approval of the budget for 2023
- Approval of the membership rates and contributions for patrons in 2023
- By-elections: Two Steering Group members and the President
- Election of auditor
- Any other business
- Chairman's concluding remarks and closure of meeting



**Chairman's welcome and opening remarks** 





## **Pro Carton Annual General Meeting 2022 Circular resolutions adopted on 21st June 2021**





**Activity Update** 







Total number of media clippings Country split UK / France / Germany / Spain / Ita





	1 January 2021 – 31 December 2021		
	512		
taly / Other	35% / 9% / 16% / 9% / 22% / 9%		





# 2021 Key Activitie



## **Editorial**

- 30 press releases,
- six statements/comments,
- five by-lined articles and
- three advertorials
- more than 500 mentions in national and trade media.

### **Creative Campaigns**

A series of creative campaigns were launched, including Pro Carton's first social media quiz, and collaboration with designers to create artwork made exclusively from cartonboard.



### **Perfectly Packaged Display**

Now in it's third year, the ECEA winners were profiled in an exhibition at the Museum of Brands in London, supported by a PR and social media campaign.

## **2022: Key Statistics**

	Year to Date 1 January 2022 – 31 August 2022	2022 Targets
Total number of media clippings	310	520
Countries represented	21	Further inc
Country spilt UK/France/Germany/Spain/Italy/Other	34% / 10% / 13% / 7% / 18% / 18%	30% / 15%
Social Media Followers LinkedIn Facebook Facebook (PCYDA) Twitter	5,182 (up from 4,393) 6,661 (up from 6,621) 4,166 (not tracked) 1,923 (up from 1,836)	5,600 7,000 no target 2000
Instagram	3,448 (not tracked)	no target

- Our focus is on increasing followers on LinkedIn
  - Business contacts in the Industry first
  - On EU Brussels level with support of Greensource second
- Use Facebook, Twitter and Instagram for wider audiences

#### ncrease from 16

#### % / 15% / 10% / 20% / 10%



# 2022 Key Activities



**Editorial** 

In 2022 to date:

- 12 press releases,
- two statements/comments and
- 13 by–lined articles
- more than 300 mentions in national and trade media.

## **Digital Campaigns**

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Series of digital campaigns, using popular video formats incl.:

- 25 recycling loops,
- International Women's Day,
- 4evergreen Guidelines and
- EU Green Deal roundtable
  Increased focus on collaborating with
  value chain stakeholders incl. end-users



### **European Expansion**

Continued the partnership with Museum of Brands in London and Iaunched a new exhibition at the Musee du Cartonnage in France.

Expanding collaboration with newly appointed Media Partner in Italy and France.

## **2022 Coverage Highlights**



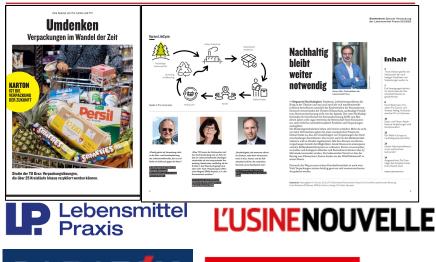
L'ESSENTIEL DES MARCHÉS PAPIERS ET CARTONS

N°7. 14.01.2022

#### C'est officiel : les cartons peuvent être recyclés 25 fois !



 CARTONBOARD CAN BE RECYCLED MORE THAN 25
 For Carton et de carton neges met en avant les de carton et de cartonnages met en avant les de carton et de cartonnages a base de fibres. Ceux-ci quivaté de carton et de carton neges a base de fibres. Ceux-ci quivaté de carto et de carton en de carton en de carton et de ter de le de et de carton et de te de carton et de carton et de carton et de te de carton et de carton





### Ya es oficial: el cartón puede reciclarse al menos 25 veces

Un nuevo estudio universitario desmiente el mito de la limitación del número de ciclos de reciclado para los envases de fibra

Circular future for fibre-based packaging

17 MAY, 2022 BY WINFRIED MUEHLING ance's campaign to promote its Circularity by Design addresses the entire supply chain





#### Le 25 vite di carta e cartone: molto più riciclabili di quanto si pensasse

Un nuovo studio dice che non sono solo sette i ricicli per i packaging in fibra. Pro Carton, associazione europea dei produttori di cartone e cartoncino, spiega i requisiti specifici per ottimizzare il riuso

la Repubblica



Vendredi 22 Avril 2022

#### Druckspiegel

Voting for the European Carton Excellence Award

Pro Carton, the European Association of Cartonboard and Folding Carton Industries, is calling on the general public to vote for the 2022 European Carton Excellence Award (ECEA) and Pro Carton Young Designers Award (PCYDA) Audience Award Winners.

#### Le Musée du Cartonnage et de l'Imprimerie inaugure une nouvelle exposition

28 avril 22 | e.bonus | #3936 :: rss



Le Musée du Cartonnage et de l'Imprimerie à Valréas, en France, accueille depuis le 1er avril 2022 en partenariat avec Pro Carton - association européenne des fabricants de carton et de cartonnage - une nouvelle exposition, mettant en avant les emballages carton.

## **PACK**aktuel

#### **NEUE PRO-CARTON-STUDIE: KARTON KANN MINDESTENS 25 MAL RECYCELT WERDEN**

Verpackungsmaterial auf Holzfaserbasis - Papier, Pappe, Karton und Faltschachteln - lässt sich nach neuesten unabhängigen Untersuchungen über 25 mal mit geringem oder keinem Verlust an Materialintegrität recyceln. In der 2021 von der Technischen Universität Graz in Österreich durchgeführten Studie wurde Faltschachtelkarton mehrmals recycelt, um festzustellen, ob und welche Auswirkungen auf die mechanischen Eigenschaften des Materials, einschliesslich seiner Festigkeit und Druckbeständigkeit, zu erwarten sind. "In dieser Studie konnte kein negativer Einfluss auf die betreffenden mechanischen Eigenschaften nachgewiesen werden. Auch die Quellfähigkeit der Faser zeigte keinen

Polska Poligrafia

## RUBRICHE ECONOMI





Alimarket

negativen Trend", berichtet die Universität.



The Institute of Grocery Distribution (IGD) has challenged its members and wider grocery industry stakeholders with halving the environmental impact of packaging by 2030.

**PRO CARTON PRÄSIDENT BITTERMANN ZUR AKTUELLEN LAGE UND MIT EINEM AUSBLICK AUFS ZWEITE SEMESTER** 

PACKAKTUELL



Horst Bittermann (Foto: Pro Carton,

Green goals, automation and digital technologies: what's in store for 2022?



Folbb neues Mitglied von Pro Carton



#### la papeterie

#### **Pro Carton analyse l'importance** du design circulaire



SUSTAINABLE

PACKAGING



Expositi



Retail

voices



#### European Carton Excellence Awards per packaging innovativi

Al via la call rivolt

packreport

Perfecting the recyclability of cardboard

Confection





#### >>> Repères

ent plus de 50 m carton en Europe. rsnäs Fiskeby Folbh

#### Winfried Muehling : « Dans l'emballage, le carton est le matériau le mieux préparé pour relever les défis de demain »

ns plats et de cartonnages. Le nouveau D.-g. porte haut et fort les valeurs e s atouts du carton. Au cours de l'interview au'il nous a accordé, il a fait montre ne expérience de près de 25 ans au service de l'emballage papier-carto chez Tetra Pak et Mayr.Melabof

tons rompus avec Wafried Muehing perme de ovyager dans te tennys, de prenador de foreis géries durable-ment, sur le Vieux Continent et plus de 75 % du bois acheté sont issus de forêts certifiées. de mettre en perspective les grands enjeux. aussi bien conjoncturels que structurels, de ce qui représente 1.500 terrains de footbal emballage papier-carton mais aussi de se pro- supplémentaires chaque jour. L'industrie fores ieter dans l'avenir.« Une des missions essentielles tière européenne s'est aussi engagée à plante jeter dans l'avenir. e Une der misions essentieles de Pro Corton wie à pornouvoir Valiation du corton plat et di cortonnage en tant que supports d'amballage économiquement et écologiquement d'amballage économiquement et écologiquement adressant à divers publics : popriétaires écontra plateces... ». Pro Carton met égu-derisers plates es sublications into-transmisse d'ant des plate contribue à séquetarre la cortonne. Ce qui adressant à divers publics : popriétaires écédeurs platiques... ». Pro Carton met égu-ferment en avant l'attractivité de l'emballage à base de fibres ainsi que sus utilizations into-tour der ecycloge des emballages en popire et car-tour der ecycloge des emballages en popire et carantes vio l'organisation de plusieurs concours ton atteint 84,2 %, soit le niveau le plus élevé de (cf. encadré page suivante).

#### RECYCLAGE, CERTIFICATION EORESTIERE

VIEK FULLE DE ROUTE BILE RAMPLE En haut de Tagenda des sujest traités par Pro Carton, figure l'économie circulaire : e Le conton elle contomiges por renovelobles, à base de fibres et "bas biodégradables et parfaitement recyclables, carbone" - a fixé l'objectif souligne Winfried Muehling, Ils continuent de d'un taux de recyclage glosouligne Winfred Muehing, ils continuent de d'un taux de recyclage ijo-considér leur struit de matéricuix repectueux à de l'environnement et d'accaper une position de leaders dans le voie vers l'économie circulaire. Exter circulairé conceme chaque m' de cartan plus haut et d'améliorer encore les bases, so-produit et chaque bolte plante intré à nas clients! Ides, de son modèle d'économie circulaire. Dans le cadre d'adiances intersectorelles, nous cherchans à perfectionner encore ce modèle a tendances et les évolutions sont également.

ousiasme, bonne humeur et passion de bois utilisées par l'industrie papetière eu matériaux d'emballage.» Le D.-g. de Pro Carto souligne aussi que l'Alliance

4evergreen - qui favorise

One greg where o they can make the most differnce is in their purchasing habits By paying more attention to the sustainability score of

the products they buy and crucially, the materials they are packaged in, shoppers can effect vast change to the environment we live in. his requires buy-in across the whole supply chain.

itial manufacturers right

0

through to the retailers needs to ensure that they e putting sustainability at the forefront of the pro duct development process, including when it comes to the packaging.

. .

#### 'BY PAYING MORE ATTENTION TO THE acturing process is extremely important SUSTAINABILITY SCORE OF THE PRODUCTS THEY [CONSUMERS] BUY AND CRUCIALLY, overall supply chain to take crucial steps forward and THE MATERIALS THEY ARE PACKAGED IN, transition to fibre based packaging, ensuring that cons HOPPERS CAN EFFECT VAST CHANGE TO umers can purchase products with a clear of THE ENVIRONMENT WE LIVE IN."

aco credentials, is cartonboard. Sourced from renewle wood materials, cartonboard actively contrit o the green transition by phasing out fossil based als and their associated emissions. It is also



he world is in the grip of a climate crisis. While th issue is escalating at a pace far faster than anyone red, humans are not powerless to tackle this threat and stem the tide. In fact, quite the opposite. While it will require transformations in all aspects of society esearch is telling us that consumers are up for the allenge. Everyone, it seems are feeling the effects f this devastating situation and are ready to do omething about it. In Great Britain in particular, three arters (75%) of adults said they were worried about e impact of climate change, with those concerned most likely to make lifestyle changes

Everyone involved from the

of research and analysis to provide rom the outset.

Fibre based packaging is bot able and 'circular material - closing the loop on resources to keep them in use

society by helping brands perfect

used to protect their products The

or reuse longer. In a recent study by TU Graz, it was proven that fibres car

re than 25 times. With such resilience in the recycling process the ability to reuse fibres all over again to produce new packaging and to reduce the use of virgin fibre material in th

The benefits afforded by cartonboard will help while helping the environment.

Autre argument en faveur de ce matériau : la favorables. Ainsi, plus de 65 % de l'énergie certification forestière. De fait, 90 % des fibres

lages à base (

circularity. We are living and breathing circularity with

every square metre of cartonboard produced and with

ro Carton has recently worked with the 4evergre

Alliance on a campaian to promote its new 'Circularity b

Desian' quideline. As a cross-industry alliance. 4everareer

ims to further optimise fibre based packaging circularit t is the group's goal to contribute to a climate neutro

every carton delivered to customers.

**CLOSING THE LOOP** 

Looking Ahead 2022 Activities





## **Contents driven PR Activities**

- Establish Pro Carton as sounding board for media, end-users, retailers, designers, and Universities
- Consumer research across UK, Germany, Italy, France and Spain:
  - Refresh the Consumer Packaging Perceptions Study
  - Insights into attitudes to recycling
- Increased focus on creating high-value content for media across
  Europe spanning press releases, articles and commentaries
- Reduce paid advertising campaigns, further increase by–lined articles
- Strengthen Media contacts in all relevant countries
- FachPack 2022 collaboration with LP to align media engagement





## **TICCIT – Best Practice Examples**

- Profile the companies and schools involved in the TICCIT programme, through case studies and video content for social media channels
- Raise awareness of the TICCIT programme through examples of best practice
- Link directly to national ECMA organizations
- Encourage participation and help new participants by setting the example of what can be achieved through great success stories across Europe



## **Use Student Awards to portrait our** Industry

- Elaborate use of database of relevant University and student media. student magazines, newsletters, pod casts Portrait interesting industry profiles
- Profile the 2022 Pro Carton Student Video Awards and Pro Carton Young Designer Awards winners through press releases and interviews
- Using the outreach to build awareness for the 2023 awards and future award campaigns
- Drive awareness of the cartonboard industry for attractive and modern career opportunities

## **Increase Member Engagement**

- Reach out to member marketing professionals to align on PR content and increase participation in joint PR campaigns
- Introduce monthly member profiles and short video interviews on social media channels on the Pro Carton website
- Call for information on member news
- Evaluate value of sharing member job vacancies on Pro Carton social channels
- Call for insights and quotes for future media opportunities
- Closely align PR activities with ECMA. Drive synergies.



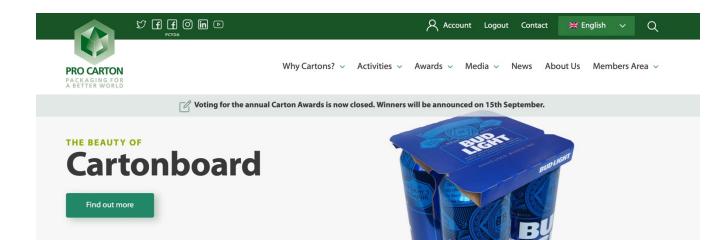
## **Carbon footprint study 2022**

- We are working on an update of carbon footprint study
- All data collected from mills including pulp
- Also comprehensive data collected from converters
- Data processing by RISE started
- Study to be completed by October 2022



### The Carbon Footprint of Carton Packaging 2022





#### **European Association of Carton and Cartonboard manufacturers**

Pro Carton is the European Association of Carton and Cartonboard manufacturers. Its main purpose is to promote the use of cartons and cartonboard as an economically and ecologically balanced packaging medium.

#### **Nature's Answer**

Find out more

The beauty of cartonboard is not only aesthetic. The real beauty is that it's truly sustainable. Renewable, recyclable and biodegradable.





Pro Carton Fact File – Module 1 - Packaging and Society



Pro Carton Fact File – Module 2 Pro Carton Fact File – Module 3 Pro Carton Fact File – Module 4 - Cartons, Industry and the Environment



- Recycling

X



- Forests - The Raw Material for - The Pulping Process



X



Cartonboard



Pro Carton Fact File – Module 5 Pro Carton Fact File – Module 6 - Folding Cartons



Pro Carton Fact File – Module 7





- Folding Cartons Branding &



- •
- •

- $\bullet$
- •

## **New Pro Carton Website**

• Go live in December 2021 More than 16.000 visitors per month in May, June and August 2022 More than 50.000 page views in May 2022

New updated 8 modules "Fact Files" Joint activity with BPIF



**EU Green Deal: Industry Round** Table



Pro Carton's #CircularitybyDesign **Guideline series – Sustainable** Packaging News Conference



**#CircularitybyDesign Guideline** Series: Kiril Dimitrov, Packaging Expert, Nestlé



**#CircularitybyDesign Guideline** Series: Carsten Busshoff, MM Innovation/pacproject



#CircularitybyDesign Series: Tiina Pursula, SVP Sustainability, Packaging Materials, Stora Enso



**#CircularitybyDesign Guideline** Series: Mikko Rissanen, Director, **Technology at UPM Specialty Papers** 



**#CircularitybyDesign Guideline** Series: Tytti Peltonen, Vice Present Corporate Affairs, Metsä Group



**#CircularitybyDesign Guideline** Series: Andrew Stack, Design & Strategy, MM Innovation/pacproject



**#CircularitybyDesign Guideline** Series: Jesus Aisa, Global R&D Sustainability Lead, Unilever

## **Relevant Video coverage**

- Focus on cross value chain participation
- Including brand-owners / end-users
- Partnership with media
  - Lebensmittel Praxis (Fachpack)
  - Packaging Europe (EU Green Deal Roundtable)
  - Sustainable Packaging News (Leading Circularity)
- Wider reach
- Full coverage in social media and print

## **Active collaboration in Greensource**

- Greensource is a social media campaign led by Cepi, Pro Carton, EPIS, and ACE.
- The aim is to communicate about the benefits of the forest fibre-based industry.
- From pulp and paper to packaging, #Greensource promotes the reputation of the industry and showcases its positive contributions to society, in light with the priorities of the EU Green Deal.



THE ALLIANCE FOR BEVERAGE CARTONS AND THE ENVIRONMENT



European Pulp Industry Sector

## **Excellent Collaboration shows results**

- The campaign was successfully launched in 2020 and continued in 2021 & 2022
- Analytics show strong performance of the campaign
- Close coordination of activities between all members



Most used hashtags in Greensource tweets 01 Jan 2021- 23 June 2022

in



## **142K** impressions

## **6.2M** potential reach

## 5828 engagements

01/01/21 - 31/03/22

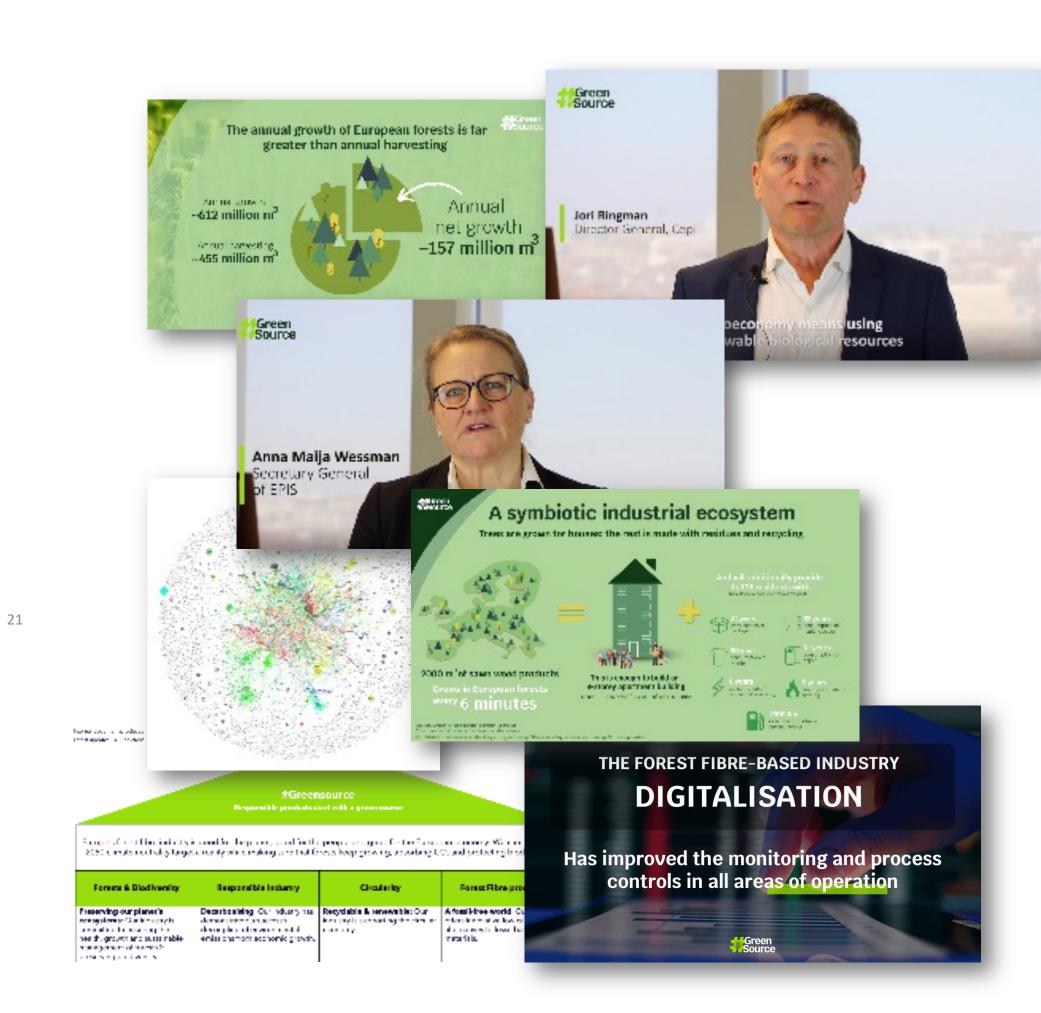
## **1.2K** engagements

## 727 mentions

01/01/21 - 23/06/22

## WWW.EU.GREENSOURCE.ORG

- Infographics
- Supporting claims
- Facts & Figures
- Interviews



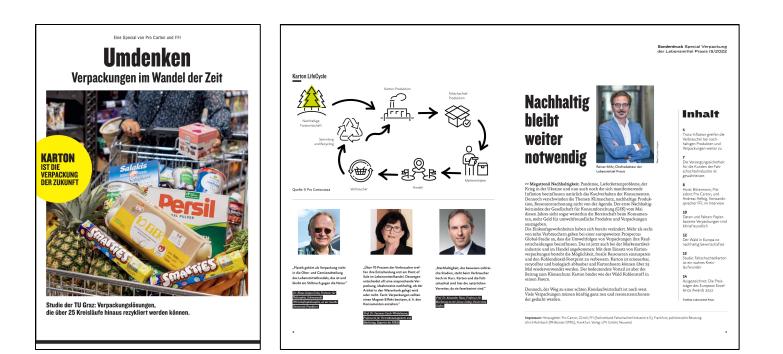
### Halle 9, Stand 9-345



## Fachpack Sep 27 – 29<sup>th</sup>

- •
- "Die Faltschachtel Gelebte Nachhaltigkeit"
- Joint booth together with FFI
- $\bullet$

- Press Release, 5 languages, Great media pick-up Presentation of Award winners
- Media cooperation with "Lebensmittel Praxis"



"Carton – True Sustainability"

- One hour Pack-Box
  - Dr. Rene Eckhart, TU Graz
  - 25 recycling loops

16 pages special edition

Financial situation as of 31<sup>st</sup> December 2021. Approval of accounts





# Financial Slides: please contact Winnie under muehling@procarton.com



**Granting of membership** 





## Membership

- FOLBB (former MM Group) and La Rochette Cartonboard (former RDM Group) formally applied to become stand alone members under new ownership structure
- Following the suspension of their Pro Carton membership as per the beginning of 2020, Buchmann Karton resumed membership in April 2022
- The aforementioned companies fulfil the conditions for membership according to Article 4, clause a) of the Articles of Association
- The following members and patron have resigned:
  - Smurfit Kappa Hoya (group directive)
  - Baden Board GmbH (liquidation)
  - IPG International Packaging Group, Association (membership with limited relevance to IPG's non-European members)

## Vote: Granting of Membership



Approval of mill membership of **FOLBB**:

- In favour
- Against
- Abstention



Approval of mill membership of **La Rochette Cartonboard**:

- In favour
- Against
- Abstention



Approval of mill membership resumption by **Buchmann Karton**:

- In favour
- Against
- Abstention

**2023 Budget proposal and membership rates** 





# Financial Slides: please contact Winnie under muehling@procarton.com



**By-elections** 





## **By-Elections**

- Horst Bittermann steps down as a member of the Steering Group and as President of Pro Carton as of today. Furthermore, Rikard Papp of Holmen Iggesund tendered his resignation as a member of the Pro Carton Steering Group with written notice on 2<sup>nd</sup> May 2022
- The Steering Group of Pro Carton therefore suggests the following two persons to be elected as new members of the Steering Group:
  - Andreas Boo of Holmen Iggesund,
  - **Thomas Kratochwill** of MM Board & Paper.
- Furthermore, the Steering Group suggests to appoint the following current member of the Steering Group as its Chairman and President of Pro Carton:
  - Michele Bianchi of RDM Group.
- The term of office of the replacing members and president of the Steering Group expires at the same time as the term of the replaced members, i.e. at next year's AGM.

## Vote: **By-Elections**

- Appointment of **Andreas Boo** as new member of the Steering Group (term expiring at next year's AGM):
  - In favour
  - Against
  - Abstention
- Appointment of **Thomas Kratochwill** as new member of the Steering Group (term expiring at next year's AGM):
  - In favour
  - Against
  - Abstention
- Appointment of **Michele Bianchi** as chairman of the Steering Group and president of Pro Carton (term expiring at next year's AGM):
  - In favour
  - Against
  - Abstention



## **New Steering Group composition**

### **Members of the Steering Group:**

- Michele Bianchi
- Maarten Florizoone
- Olaf Starken
- Andreas Boo (new)
- Tom Kratochwill (new)
- Jean-François Roche

Chairman & President of Pro Carton (and CEPI Cartonboard), representative of recovered fibre mills Vice-President Representative of virgin fibre mills Representative of virgin fibre mills Representative of recovered and virgin fibre mills Representative from ECMA

**Election of auditor** 





**Any other business?** 





Chairman's concluding remarks and closure of the meeting



